



**NET Detergent Joint Stock Company**  
Financial Statements  
for the year ended 31 December 2023



## NET Detergent Joint Stock Company Corporate Information

### Enterprise Registration Certificate No.

3600642822

1 July 2003

The Company's Enterprise Registration Certificate has been amended several times, the most recent of which is dated 18 January 2022. The Enterprise Registration Certificate and its amendments were issued by the Department of Planning and Investment of Dong Nai Province.

### Board of Directors

Mr. Truong Cong Thang	Chairman
Ms. Nguyen Hoang Yen	Member
Mr. Huynh Viet Thang	Member
Mr. Tran Quoc Cuong	Member
Ms. Nguyen Thi Phuong Thuy	Member
Mr. Vu Quoc Tuan	Member
Ms. Luu Thanh Hong	Member

### Audit Committee

Mr. Huynh Viet Thang	Chairman
Ms. Nguyen Thi Phuong Thuy	Member

### Board of Management

Mr. Mai Duc Lam	General Director (from 1 March 2024)
Mr. Phan Trong Chinh	General Director (until 29 February 2024)
Mr. Pham Quoc Cuong	Deputy General Director of Technology and Production
Mr. Cao Tran Dang Khoa	Quality Director

### Registered Office

D4 Street, Loc An - Binh Son Industrial Park  
Binh Son Commune, Long Thanh District  
Dong Nai Province  
Vietnam

### Auditor

KPMG Limited  
Vietnam

**NET Detergent Joint Stock Company**  
**Statement of the Board of Directors and Board of Management**

**STATEMENT OF THE BOARD OF MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE FINANCIAL STATEMENTS**

The Board of Management of NET Detergent Joint Stock Company ("the Company") presents this statement and the accompanying financial statements of the Company for the year ended 31 December 2023.

The Company's Board of Management is responsible for the preparation and fair presentation of the financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. In the opinion of the Company's Board of Management:

- (a) the financial statements set out on pages 5 to 39 give a true and fair view of the financial position of the Company as at 31 December 2023, and its results of operations and of its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Company will not be able to pay its debts as and when they fall due.

**APPROVAL OF THE FINANCIAL STATEMENTS BY THE BOARD OF DIRECTORS**

The Company's Board of Directors has, on the date of this statement, authorised the accompanying financial statements for issue.

On behalf of the Board of Directors



*Trương Công Thang*  
*Chairman Board of Directors*

Dong Nai Province, 1 March 2024



KPMG Limited Branch  
10th Floor, Sun Wah Tower  
115 Nguyen Hue Street, Ben Nghe Ward  
District 1, Ho Chi Minh City, Vietnam  
+84 (28) 3821 9266 | kpmg.com.vn

## **INDEPENDENT AUDITOR'S REPORT**

### **To the Shareholders NET Detergent Joint Stock Company**

We have audited the accompanying financial statements of NET Detergent Joint Stock Company ("the Company"), which comprise the balance sheet as at 31 December 2023, the statements of income and cash flows for the year then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Directors on 1 March 2024, as set out on pages 5 to 39.

### **Management's Responsibility**

The Company's Board of Management is responsible for the preparation and fair presentation of these financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting, and for such internal control as the Board of Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Company's Board of Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.





## Auditor's Opinion

In our opinion, the financial statements give a true and fair view, in all material respects, of the financial position of NET Detergent Joint Stock Company as at 31 December 2023 and of its results of operations and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

### KPMG Limited's Branch in Ho Chi Minh City

Vietnam

Audit Report No. : 23-01-00663-24-1



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Truong Vinh Phuc  
Practicing Auditor Registration  
Certificate No. 1901-2023-007-1  
*Deputy General Director*

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Nguyen Thuy Ninh  
Practicing Auditor Registration  
Certificate No. 4623-2023-007-1

Ho Chi Minh City, 1 March 2024



**NET Detergent Joint Stock Company**  
**Balance sheet as at 31 December 2023**

**Form B 01 – DN**  
*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	31/12/2023 VND	1/1/2023 VND
<b>ASSETS</b>				
<b>Current assets</b> (100 = 110 + 120 + 130 + 140 + 150)	<b>100</b>		<b>625,160,914,563</b>	<b>481,207,043,158</b>
<b>Cash and cash equivalents</b>	<b>110</b>	<b>5</b>	<b>263,529,637,698</b>	<b>192,322,689,219</b>
Cash	111		19,029,637,698	15,322,689,219
Cash equivalents	112		244,500,000,000	177,000,000,000
<b>Short-term financial investments</b>	<b>120</b>		<b>119,000,000,000</b>	<b>6,500,000,000</b>
Held-to-maturity investments	123	6	119,000,000,000	6,500,000,000
<b>Accounts receivable – short-term</b>	<b>130</b>		<b>66,690,256,372</b>	<b>73,740,805,933</b>
Accounts receivable from customers	131	7	62,611,417,844	70,216,051,396
Prepayments to suppliers	132		1,601,744,485	1,611,854,580
Other short-term receivables	136	8	2,477,094,043	1,912,899,957
<b>Inventories</b>	<b>140</b>	<b>9</b>	<b>175,459,650,739</b>	<b>204,562,354,324</b>
Inventories	141		196,572,990,214	205,124,509,069
Allowance for inventories	149		(21,113,339,475)	(562,154,745)
<b>Other current assets</b>	<b>150</b>		<b>481,369,754</b>	<b>4,081,193,682</b>
Short-term prepaid expenses	151		479,295,288	724,637,300
Deductible value added tax	152		2,074,466	1,347,507,137
Taxes receivable from State Treasury	153		-	2,009,049,245

*The accompanying notes are an integral part of these financial statements*

**NET Detergent Joint Stock Company**  
**Balance sheet as at 31 December 2023 (continued)**

**Form B 01 – DN**  
*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	31/12/2023 VND	1/1/2023 VND
<b>Long-term assets</b> (200 = 220 + 230 + 240 + 250 + 260)	<b>200</b>		<b>268,653,284,857</b>	<b>277,739,915,766</b>
<b>Fixed assets</b>	<b>220</b>		<b>209,729,591,479</b>	<b>226,546,665,983</b>
Tangible fixed assets	221	10	209,439,049,788	226,192,624,290
Cost	222		400,512,388,310	401,812,281,971
Accumulated depreciation	223		(191,073,338,522)	(175,619,657,681)
Intangible fixed assets	227	11	290,541,691	354,041,693
Cost	228		549,000,000	549,000,000
Accumulated amortisation	229		(258,458,309)	(194,958,307)
<b>Investment property</b>	<b>230</b>	<b>12</b>	<b>5,749,808,985</b>	<b>7,359,461,203</b>
Cost	231		34,505,676,919	34,505,676,919
Accumulated depreciation	232		(28,755,867,934)	(27,146,215,716)
<b>Long-term work in progress</b>	<b>240</b>		<b>8,008,841,929</b>	-
Construction in progress	242	13	8,008,841,929	-
<b>Long-term financial investments</b>	<b>250</b>		-	-
Equity investments in other entities	253		716,390,400	716,390,400
Allowance for diminution in the value of long-term financial investments	254		(716,390,400)	(716,390,400)
<b>Other long-term assets</b>	<b>260</b>		<b>45,165,042,464</b>	<b>43,833,788,580</b>
Long-term prepaid expenses	261	14	43,273,076,919	43,833,788,580
Deferred tax assets	262	15	1,891,965,545	-
<b>TOTAL ASSETS (270 = 100 + 200)</b>	<b>270</b>		<b>893,814,199,420</b>	<b>758,946,958,924</b>

*The accompanying notes are an integral part of these financial statements*



**NET Detergent Joint Stock Company**  
**Balance sheet as at 31 December 2023 (continued)**

**Form B 01 – DN**  
*(Issued under Circular No. 200/2014/TT-BTC*  
*dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	31/12/2023 VND	1/1/2023 VND
<b>RESOURCES</b>				
<b>LIABILITIES (300 = 310 + 330)</b>	<b>300</b>		<b>459,519,739,914</b>	<b>424,692,948,656</b>
<b>Current liabilities</b>	<b>310</b>		<b>459,341,029,914</b>	<b>424,592,948,656</b>
Accounts payable to suppliers	311	16	157,056,143,754	228,667,429,679
Advances from customers	312		7,812,041,961	6,646,448,075
Taxes payable to State Treasury	313	17	12,320,435,052	690,929,825
Payables to employees	314		46,273,051	30,117,943
Accrued expenses	315	18	62,120,556,294	35,351,071,355
Other short-term payables	319	19	645,022,789	4,456,999,034
Short-term borrowings	320	20	213,367,468,200	142,776,863,932
Bonus and welfare funds	322	21	5,973,088,813	5,973,088,813
<b>Long-term liabilities</b>	<b>330</b>		<b>178,710,000</b>	<b>100,000,000</b>
Other long-term payables	337		178,710,000	100,000,000
<b>EQUITY (400 = 410)</b>	<b>400</b>		<b>434,294,459,506</b>	<b>334,254,010,268</b>
<b>Owners' equity</b>	<b>410</b>	<b>22</b>	<b>434,294,459,506</b>	<b>334,254,010,268</b>
Share capital	411	23	223,983,740,000	223,983,740,000
Investment and development fund	418	25	28,929,813,094	15,706,553,642
Undistributed profits after tax	421		181,380,906,412	94,563,716,626
- Undistributed profits after tax brought forward	421a		2,946,148,174	6,408,653,614
- Undistributed profit after tax for the current year/prior year	421b		178,434,758,238	88,155,063,012
<b>TOTAL RESOURCES (440 = 300 + 400)</b>	<b>440</b>		<b>893,814,199,420</b>	<b>758,946,958,924</b>

1 March 2024

Prepared by:



Nguyen Thi Hoa  
General Accountant

Approved by:



Nguyen Thanh Luan  
Chief Accountant



Truong Cong Thang  
Chairman Board of Directors

*The accompanying notes are an integral part of these financial statements*



**NET Detergent Joint Stock Company**  
**Statement of income for the year ended 31 December 2023**

**Form B 02 – DN**  
*(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	2023 VND	2022 VND
Revenue from sale of goods and provision of services	01	27	1,831,351,012,651	1,540,164,943,720
Revenue deductions	02	27	21,698,164,891	10,255,821,358
<b>Net revenue (10 = 01 - 02)</b>	<b>10</b>	<b>27</b>	<b>1,809,652,847,760</b>	<b>1,529,909,122,362</b>
Cost of sales and services provided	11	28	1,332,850,151,835	1,259,036,077,252
<b>Gross profit (20 = 10 - 11)</b>	<b>20</b>		<b>476,802,695,925</b>	<b>270,873,045,110</b>
Financial income	21	29	23,346,620,048	10,333,687,316
Financial expenses	22	30	14,722,491,653	5,620,639,655
<i>In which: Interest expense</i>	23		9,258,002,806	1,658,342,636
Selling expenses	25	31	243,843,986,221	146,079,486,157
General and administration expenses	26	32	38,492,665,503	27,361,231,933
<b>Net operating profit {30 = 20 + (21 - 22) - (25 + 26)}</b>	<b>30</b>		<b>203,090,172,596</b>	<b>102,145,374,681</b>
Other income	31		2,200,067,371	1,372,032,642
Other expenses	32		369,017,385	1,801,080,786
<b>Results of other activities (40 = 31 - 32)</b>	<b>40</b>		<b>1,831,049,986</b>	<b>(429,048,144)</b>
<b>Accounting profit before tax (50 = 30 + 40)</b>	<b>50</b>		<b>204,921,222,582</b>	<b>101,716,326,537</b>
Income tax expense – current	51	34	28,378,429,889	13,561,263,525
Income tax benefit – deferred	52	34	(1,891,965,545)	-
<b>Net profit after tax (60 = 50 - 51 - 52) (carried forward to next page)</b>	<b>60</b>		<b>178,434,758,238</b>	<b>88,155,063,012</b>

*The accompanying notes are an integral part of these financial statements*

**NET Detergent Joint Stock Company**  
**Statement of income for the year ended 31 December 2023 (continued)**

**Form B 02 – DN**

*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	2023 VND	2022 VND
Net profit after tax (60 = 50 - 51 - 52) (brought forward from previous page)	60		178,434,758,238	88,155,063,012
<b>Earnings per share</b>				
Basic earnings per share	70	35	7,966	3,936

1 March 2024

Prepared by:



Nguyen Thi Hoa  
General Accountant

Approved by:



Nguyen Thanh Luan  
Chief Accountant



Truong Cong Thang  
Chairman Board of Directors

*The accompanying notes are an integral part of these financial statements*

**NET Detergent Joint Stock Company**  
**Statement of cash flows for the year ended 31 December 2023 (Indirect method)**

**Form B 03 – DN**

*(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)*

	Code	2023 VND	2022 VND
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
<b>Accounting profit before tax</b>	<b>01</b>	<b>204,921,222,582</b>	<b>101,716,326,537</b>
<b>Adjustments for</b>			
Depreciation and amortisation	02	21,268,077,785	22,132,236,754
Allowances and provisions	03	25,315,546,124	562,154,745
Exchange losses/(gains) arising from revaluation of monetary items denominated in foreign currencies	04	116,885,920	(1,740,165,313)
Profits from investing activities	05	(18,462,144,384)	(5,457,517,371)
Interest expense	06	9,258,002,806	1,658,342,636
<b>Operating profit before changes in working capital</b>	<b>08</b>	<b>242,417,590,833</b>	<b>118,871,377,988</b>
Change in receivables and other assets	09	11,953,440,153	(8,281,584,024)
Change in inventories	10	3,787,157,461	(3,331,885,231)
Change in payables and other liabilities	11	(45,156,604,810)	(33,112,805,919)
Change in prepaid expenses	12	2,052,253,673	(681,598,199)
		<b>215,053,837,310</b>	<b>73,463,504,615</b>
Interest paid	14	(9,307,729,757)	(1,526,486,028)
Corporate income tax paid	15	(18,035,285,481)	(20,346,840,983)
Other payments for operating activities	17	-	(4,697,076,597)
<b>Net cash flows from operating activities</b>	<b>20</b>	<b>187,710,822,072</b>	<b>46,893,101,007</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Payments for additions to fixed assets and other long-term assets	21	(13,156,813,714)	(1,313,816,600)
Proceeds from disposals of fixed assets	22	582,000,000	-
Placements of term deposits at banks	23	(408,000,000,000)	(6,500,000,000)
Withdrawals of term deposits at banks	24	295,500,000,000	94,975,000,000
Receipts of interest	27	16,293,889,895	5,816,020,051
<b>Net cash flows from investing activities</b>	<b>30</b>	<b>(108,780,923,819)</b>	<b>92,977,203,451</b>

*The accompanying notes are an integral part of these financial statements*



**NET Detergent Joint Stock Company**  
**Statement of cash flows for the year ended 31 December 2023**  
**(Indirect method – continued)**

**Form B 03 – DN**  
*(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)*

	Code	2023 VND	2022 VND
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Proceeds from borrowings	33	635,439,093,344	186,355,263,790
Payments to settle loan principals	34	(564,760,223,730)	(63,286,620,570)
Payments of dividends	36	(78,393,294,000)	(111,990,492,500)
<b>Net cash flows from financing activities</b>	<b>40</b>	<b>(7,714,424,386)</b>	<b>11,078,150,720</b>
<b>Net cash flows during the year</b> (50 = 20 + 30 + 40)	<b>50</b>	<b>71,215,473,867</b>	<b>150,948,455,178</b>
<b>Cash and cash equivalents at the beginning of the year</b>	<b>60</b>	<b>192,322,689,219</b>	<b>41,410,827,367</b>
<b>Effect of exchange rate fluctuations on cash and cash equivalents</b>	<b>61</b>	<b>(8,525,388)</b>	<b>(36,593,326)</b>
<b>Cash and cash equivalents at the end of the year</b> (70 = 50 + 60 + 61) (Note 5)	<b>70</b>	<b>263,529,637,698</b>	<b>192,322,689,219</b>

1 March 2024

Prepared by:



Nguyen Thi Hoa  
General Accountant

Approved by:



Nguyen Thanh Luan  
Chief Accountant



Truong Cong Thang  
Chairman Board of Directors

*The accompanying notes are an integral part of these financial statements*



**NET Detergent Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2023**

**Form B 09 – DN**  
*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

These notes form an integral part of and should be read in conjunction with the accompanying financial statements.

## **1. Reporting entity**

### **(a) Ownership structure**

NET Detergent Joint Stock Company (“the Company”) is incorporated as a joint stock company in Vietnam.

### **(b) Principal activities**

The principal activities of the Company are to:

- manufacture of washing powder, detergents and home care products;
- trade of washing powder, detergents and home care products; and
- rental of warehouses and factories.

### **(c) Normal operating cycle**

The normal operating cycle of the Company is generally within 12 months.

### **(d) The Company’s structures**

As at 31 December 2023, the Company had 3 dependent branches, which are Hanoi Branch, Ho Chi Minh Branch and Bien Hoa Branch (1/1/2023: 3 dependent branches).

As at 31 December 2023, the Company had 316 employees (1/1/2023: 442 employees).

## **2. Basis of preparation**

### **(a) Statement of compliance**

These financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

### **(b) Basis of measurement**

The financial statements, except for the statement of cash flows, are prepared on the accrual basis using the historical cost concept. The statement of cash flows is prepared using the indirect method.

**NET Detergent Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2023 (continued)**

**Form B 09 – DN**  
*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

**(c) Annual accounting period**

The annual accounting period of the Company is from 1 January to 31 December.

**(d) Accounting and presentation currency**

The Company's accounting currency is Vietnam Dong ("VND"), which is also the currency used for financial statements presentation purposes.

**3. Significant accounting policies**

The following significant accounting policies have been adopted by the Company in the preparation of these financial statements.

**(a) Foreign currency transactions**

Transactions in currencies other than VND during the year have been translated into VND at rates approximating actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the account transfer buying rate and account transfer selling rate, respectively, at the end of the annual accounting period quoted by the commercial bank where the Company most frequently conducts transactions.

All foreign exchange differences are recorded in the statement of income.

**(b) Cash and cash equivalents**

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

**NET Detergent Joint Stock Company**

**Notes to the financial statements for the year ended 31 December 2023 (continued)**

**Form B 09 – DN**

*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

**(c) Investments**

**(i) Held-to-maturity investments**

Held-to-maturity investments are those that the Company's Board of Management has the intention and ability to hold until maturity. Held-to-maturity investments include term deposits at banks. These investments are stated at costs less allowance for doubtful debts.

**(ii) Investments in equity instruments of other entities**

Investments in equity instruments of other entities are initially recognised at cost which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investments are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment value if the investee has suffered a loss which may cause the Company to lose its invested capital, unless there is evidence that the value of the investment has not been diminished. The allowance is reversed if the investee subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

**(d) Accounts receivable**

Accounts receivable from customers and other receivables are stated at cost less allowance for doubtful debts.

**(e) Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and the estimated costs to sell.

The Company applies the perpetual method of accounting for inventories.



**NET Detergent Joint Stock Company**

**Notes to the financial statements for the year ended 31 December 2023 (continued)**

**Form B 09 – DN**

*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

**(f) Tangible fixed assets**

**(i) Cost**

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair, maintenance and overhaul cost, is charged to the statement of income in the year in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

**(ii) Depreciation**

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

▪ buildings and structures	5 – 40 years
▪ machinery and equipment	5 – 15 years
▪ motor vehicles	6 – 10 years
▪ office equipment	3 – 15 years

**(g) Intangible fixed assets**

**Software**

Cost of acquiring a new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible fixed asset. Software cost is amortised on a straight-line basis over their estimated useful lives ranging from 8 years to 10 years.

**(h) Investment property held to earn rental**

**(i) Cost**

Investment property held to earn rental is stated at cost less accumulated depreciation. The initial cost of an investment property held to earn rental comprises its buildings, infrastructures and any directly attributable expenditure of bringing the property to the condition necessary for it to be capable of operating in the manner intended by the Board of Management. Expenditure incurred after the investment property held to earn rental has been put into operation, such as repair and maintenance cost, is charged to the statement of income in the year in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in future economic benefits in excess of the originally assessed standard of performance of the existing investment property held to earn rental, the expenditure is capitalised as an additional cost of the investment property.



**NET Detergent Joint Stock Company**

**Notes to the financial statements for the year ended 31 December 2023 (continued)**

**Form B 09 – DN**

*(Issued under Circular No. 200/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

**(ii) Depreciation**

Depreciation is computed on a straight-line basis over the estimated useful lives of investment property. The estimated useful lives are as follows:

- buildings 20 – 25 years
- infrastructures 5 – 20 years

**(i) Construction in progress**

Construction in progress represents the costs of tangible and intangible fixed assets which have not been fully completed or installed. No depreciation is provided for construction in progress during the period of construction and installation.

**(j) Long-term prepaid expenses**

**(i) Infrastructure usage fees**

Infrastructure usage fees are prepaid expenses incurred in connection with securing the use of infrastructure in the industrial park. These costs are amortised on a straight-line basis over the term of the contract for using the infrastructure of 47 years.

**(ii) Tools and instruments**

Tools and instruments include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Costs of tools and instruments are amortised on a straight-line basis over a period ranging from 2 years to 3 years.

**(k) Accounts payable**

Accounts payable to suppliers and other payables are stated at their costs.

**(l) Provisions**

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.



**NET Detergent Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2023 (continued)**

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**(m) Share capital**

***Ordinary shares***

Ordinary shares are classified as equity. Ordinary shares are recognised at issuance price less incremental costs directly attributable to the issuance of shares, net of tax effects. Such costs are recognised as a deduction from share premium. The excess of proceeds from issuance of shares over the par value of shares issued is recorded as share premium.

**(n) Taxation**

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the statement of income except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the end of the annual accounting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using the tax rates enacted or substantively enacted at the end of the annual accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

**(o) Revenue and other income**

***(i) Sale of goods***

Revenue from sale of goods is recognised in the statement of income when the significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods. Revenue from sale of goods is recognised at the net amount after deducting sale discounts stated on the invoice.

**NET Detergent Joint Stock Company**

**Notes to the financial statements for the year ended 31 December 2023 (continued)**

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**(ii) Processing services**

Revenue from processing services is recognised in the statement of income when the goods have been processed and accepted by the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due.

**(iii) Rental income**

Rental income from leased property under operating lease is recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income, over the term of the lease.

**(iv) Interest income**

Interest income is recognised in the statement of income on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

**(p) Borrowing costs**

Borrowing costs are recognised as an expense in the year in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

**(q) Operating lease payments**

Payments made under operating leases are recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the statement of income as an integral part of the total lease expense, over the term of the lease.

**(r) Earnings per share**

The Company presents basic and diluted earnings per share (“EPS”) for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to the ordinary shareholders and the weighted average number of ordinary shares outstanding for the effect of all dilutive potential ordinary shares.

The profit or loss attributable to the ordinary shareholders of Company is determined after deducting any amounts appropriated to bonus and welfare funds for the year.



**NET Detergent Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2023 (continued)**

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**(s) Segment reporting**

A segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.

The Company's Board of Management assesses that the Company only operates in one main business segment, which is manufacturing and trading washing powder, detergents and home care products. Therefore, the Company's primary format for segment reporting is based on geographical segments.

**(t) Related parties**

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

**(u) Comparative information**

Comparative information in these financial statements is presented as corresponding figures. Under this method, comparative information for the prior year is included as an integral part of the current year financial statements and is intended to be read only in relation to the amounts and other disclosures relating to the current year. Accordingly, the comparative information included in these financial statements is not intended to present the Company's financial position, results of operations or cash flows for the prior year.

The comparative information as at 1 January 2023 was derived from balances and amounts reported in the Company's audited financial statements as at and for the year ended 31 December 2022.



**NET Detergent Joint Stock Company**

Notes to the financial statements for the year ended 31 December 2023 (continued)

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In presenting information on the basis of geographical segments, segment revenue is allocated based on the geographical location of customers, which is located in Vietnam (“Domestic”) or countries other than Vietnam (“Overseas”). All segment assets and capital expenditure are allocated in Vietnam. The Company’s geographical segments are as follows:

	Domestic		Overseas		Total	
	2023 VND	2022 VND	2023 VND	2022 VND	2023 VND	2022 VND
Net revenue from sale of goods and provision of services	1,576,107,623,939	1,326,938,973,353	233,545,223,821	202,970,149,009	1,809,652,847,760	1,529,909,122,362
Cost of sales and services provided	1,173,337,681,488	1,101,368,333,335	159,512,470,347	157,667,743,917	1,332,850,151,835	1,259,036,077,252
Gross profit	402,769,942,451	225,570,640,018	74,032,753,474	45,302,405,092	476,802,695,925	270,873,045,110

**NET Detergent Joint Stock Company****Notes to the financial statements for the year ended 31 December 2023 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***5. Cash and cash equivalents**

	31/12/2023 VND	1/1/2023 VND
Cash on hand	96,608,111	277,088,159
Cash at banks	18,933,029,587	15,045,601,060
Cash equivalents	244,500,000,000	177,000,000,000
Cash and cash equivalents in the statement of cash flows	263,529,637,698	192,322,689,219

Cash equivalents represented term deposits at banks with original terms to maturity of three months or less from their transaction dates.

**6. Held-to-maturity investments**

	31/12/2023 VND	1/1/2023 VND
Short-term deposits at banks	119,000,000,000	6,500,000,000

Held-to-maturity investments represented term deposits at banks with original terms to maturity of more than three months from the transaction dates and remaining terms to maturity of not greater than twelve months from the end of the annual accounting period.

**7. Accounts receivable from customers****Accounts receivable from customers who are related parties**

	31/12/2023 VND	1/1/2023 VND
<i>Parent of the parent company</i>		
Masan Consumer Corporation	50,191,064,962	59,286,912,372
<i>Other related parties</i>		
MEATDeli HN Company Limited	14,863,268	64,544,973
3F Viet Joint Stock Company – Ha Nam 02 Branch	12,344,070	-
MEATDeli Sai Gon Company Limited	-	77,140,963

The trade related amounts due from related parties were unsecured, interest free and are receivable within 30 days from invoice issued date.

**NET Detergent Joint Stock Company****Notes to the financial statements for the year ended 31 December 2023 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***8. Other short-term receivables**

	31/12/2023 VND	1/1/2023 VND
Accrued interest receivable from term deposits at banks	2,263,019,315	550,109,589
Deposits	103,200,000	1,038,600,000
Others	110,874,728	324,190,368
	<u>2,477,094,043</u>	<u>1,912,899,957</u>

**9. Inventories**

	31/12/2023		1/1/2023	
	Cost VND	Allowance VND	Cost VND	Allowance VND
Goods in transit	2,855,317,174	-	9,901,589,292	-
Raw materials	149,792,881,267	(21,113,339,475)	167,250,483,520	(562,154,745)
Tools and supplies	560,226,854	-	71,237,723	-
Work in progress	-	-	2,202,474,983	-
Finished goods	43,178,000,326	-	20,115,333,074	-
Merchandise inventories	186,564,593	-	-	-
Goods on consignment	-	-	5,583,390,477	-
	<u>196,572,990,214</u>	<u>(21,113,339,475)</u>	<u>205,124,509,069</u>	<u>(562,154,745)</u>

Movements of allowance for inventories during the year were as follows:

	2023 VND	2022 VND
Opening balance	562,154,745	-
Allowance made during the year	25,315,546,124	562,154,745
Allowance utilised during the year	(4,764,361,394)	-
Closing balance	<u>21,113,339,475</u>	<u>562,154,745</u>

Included in inventories at 31 December 2023 was VND21,113 million (1/1/2023: VND562 million) of slow-moving inventories.



NET Detergent Joint Stock Company

Notes to the financial statements for the year ended 31 December 2023 (continued)

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10. Tangible fixed assets

	Buildings and structures VND	Machinery and equipment VND	Motor vehicles VND	Office equipment VND	Total VND
<b>Cost</b>					
Opening balance	228,053,188,786	160,254,900,876	11,416,818,097	2,087,374,212	401,812,281,971
Additions during the year	255,735,300	296,751,000	418,000,000	-	970,486,300
Transfer from construction in progress	-	1,997,520,000	-	-	1,997,520,000
Disposals	-	-	(4,267,899,961)	-	(4,267,899,961)
Closing balance	228,308,924,086	162,549,171,876	7,566,918,136	2,087,374,212	400,512,388,310
<b>Accumulated depreciation</b>					
Opening balance	61,211,674,324	105,125,602,274	7,872,926,033	1,409,455,050	175,619,657,681
Charge for the year	10,526,805,179	8,054,411,239	819,241,880	194,467,267	19,594,925,565
Disposals	-	-	(4,141,244,724)	-	(4,141,244,724)
Closing balance	71,738,479,503	113,180,013,513	4,550,923,189	1,603,922,317	191,073,338,522
<b>Net book value</b>					
Opening balance	166,841,514,462	55,129,298,602	3,543,892,064	677,919,162	226,192,624,290
Closing balance	156,570,444,583	49,369,158,363	3,015,994,947	483,451,895	209,439,049,788

Included in tangible fixed assets were assets costing VND82,940 million which were fully depreciated as of 31 December 2023 (1/1/2023: VND76,377 million), but which are still in active use.



**NET Detergent Joint Stock Company****Notes to the financial statements for the year ended 31 December 2023 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***13. Construction in progress**

	<b>2023 VND</b>
Opening balance	-
Additions during the year	11,252,561,929
Transfer to tangible fixed assets	(1,997,520,000)
Transfer to long-term prepaid expenses	(1,246,200,000)
	<hr/>
Closing balance	8,008,841,929
	<hr/>

Major constructions in progress at the end of the annual accounting period were as follows:

	<b>31/12/2023 VND</b>	<b>1/1/2023 VND</b>
Machinery and equipment	6,956,919,646	-
Others	1,051,922,283	-
	<hr/>	
	8,008,841,929	-
	<hr/>	

**14. Long-term prepaid expenses**

	<b>Infrastructure usage fees VND</b>	<b>Tools and instruments VND</b>	<b>Total VND</b>
Opening balance	42,121,326,078	1,712,462,502	43,833,788,580
Additions during the year	-	1,146,085,094	1,146,085,094
Transfer from construction in progress	-	1,246,200,000	1,246,200,000
Amortisation for the year	(1,128,249,804)	(1,824,746,951)	(2,952,996,755)
	<hr/>		
Closing balance	40,993,076,274	2,280,000,645	43,273,076,919
	<hr/>		



**NET Detergent Joint Stock Company**

Notes to the financial statements for the year ended 31 December 2023 (continued)

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	31/12/2023 VND	1/1/2023 VND
Accrued promotion and sale support expenses	1,018,904,737	-
Others	873,060,808	-
	1,891,965,545	-

**16. Accounts payable to suppliers****Accounts payable to suppliers who are related parties**

	31/12/2023 VND	Cost/Amount within repayment capacity 1/1/2023 VND
<i>Other related parties</i>		
Bien Hoa Chemicals Plant – Branch of South Basic Chemicals Joint Stock Company	4,157,088,480	6,317,948,160
South Chemicals Import – Export Joint Stock Company	-	3,294,749,582
Masan Brewery Distribution One Member Company Limited	-	89,100,000

The trade related amounts due to related parties were unsecured, interest free and are payable within 30 days from invoice issued date.

**NET Detergent Joint Stock Company**

**Notes to the financial statements for the year ended 31 December 2023 (continued)**

**Form B 09 – DN**

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**17. Taxes payable to State Treasury**

	1/1/2023 VND	Incurred VND	Paid/Net-off/ Reclassified VND	31/12/2023 VND
Value added tax	585,384,502	161,016,523,986	(158,174,664,795)	3,427,243,693
Value added tax of import goods	-	22,433,751,616	(22,433,751,616)	-
Corporate income tax	-	28,378,429,889	(19,536,063,436)	8,842,366,453
Import tax	-	1,055,988,656	(1,055,988,656)	-
Personal income tax	105,545,323	2,618,430,761	(2,673,151,178)	50,824,906
Others	-	16,179,808	(16,179,808)	-
	690,929,825	215,519,304,716	(203,889,799,489)	12,320,435,052

**18. Accrued expenses**

	31/12/2023 VND	1/1/2023 VND
Promotion, advertising and sale support expenses	42,470,253,851	24,984,863,753
Bonus and 13th salary	9,996,821,594	6,432,806,061
Logistic expenses	3,309,556,195	1,467,558,071
Interest expense	87,417,072	137,144,023
Others	6,256,507,582	2,328,699,447
	62,120,556,294	35,351,071,355

**19. Other short-term payables**

	31/12/2023 VND	1/1/2023 VND
Deposits received	210,000,000	1,186,900,000
Union fees, social insurance	55,952,206	66,794,616
Other payables to staffs	11,189,401	2,953,083,546
Dividend payables	9,676,430	8,661,430
Others	358,204,752	241,559,442
	645,022,789	4,456,999,034

**NET Detergent Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2023 (continued)**

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**20. Short-term borrowings**

	1/1/2023 Carrying amount/ Amount within repayment capacity VND	Movements during the year			31/12/2023 Carrying amount/ Amount within repayment capacity VND
		Addition VND	Decrease VND	Revaluation VND	
Short-term borrowings	142,776,863,932	635,439,093,344	(564,760,223,730)	(88,265,346)	213,367,468,200

Terms and conditions of outstanding short-term borrowings were as follows:

	Currency	Annual interest rate	31/12/2023 VND	1/1/2023 VND
Unsecured bank loans	VND	3.0% - 4.0%	182,722,757,031	109,726,083,000
Unsecured bank loans	USD	3.0% - 3.2%	30,644,711,169	33,050,780,932
			<u>213,367,468,200</u>	<u>142,776,863,932</u>

As at 31 December 2023 and 1 January 2023, the Company did not have any overdue borrowings including principal and interest.





**NET Detergent Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2023 (continued)**

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**21. Bonus and welfare funds**

Bonus and welfare funds were appropriated from undistributed profits after tax in accordance with the resolution of the Annual General Meeting of Shareholders. This fund is used to pay bonus and welfare to the Company's employees in accordance with the Company's bonus and welfare policies.

There were no movements of bonus and welfare funds during the year.

**22. Changes in owners' equity**

	Share capital VND	Investment and development fund VND	Undistributed profits after tax VND	Total VND
<b>Balance as at 1 January 2022</b>	223,983,740,000	15,706,553,642	118,400,523,614	358,090,817,256
Net profit for the year	-	-	88,155,063,012	88,155,063,012
Dividends (Note 24)	-	-	(111,991,870,000)	(111,991,870,000)
<b>Balance as at 1 January 2023</b>	223,983,740,000	15,706,553,642	94,563,716,626	334,254,010,268
Net profit for the year	-	-	178,434,758,238	178,434,758,238
Dividends (Note 24)	-	-	(78,394,309,000)	(78,394,309,000)
Appropriation to investment and development fund (Note 25)	-	13,223,259,452	(13,223,259,452)	-
<b>Balance as at 31 December 2023</b>	223,983,740,000	28,929,813,094	181,380,906,412	434,294,459,506

**NET Detergent Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2023 (continued)**

**Form B 09 – DN**

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## 23. Share capital

The Company's authorised and issued share capital were as follows:

	31/12/2023		1/1/2023	
	Number of shares	VND	Number of shares	VND
<b>Authorised share capital</b>	22,398,374	223,983,740,000	22,398,374	223,983,740,000
<b>Issued share capital</b>				
Ordinary shares	22,398,374	223,983,740,000	22,398,374	223,983,740,000
<b>Share in circulation</b>				
Ordinary shares	22,398,374	223,983,740,000	22,398,374	223,983,740,000

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at shareholder's meetings of the Company. Shareholders are entitled to receive dividends as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets.

There were no movements of share capital during the year.

## 24. Dividends

The Annual General Meeting of Shareholders of the Company on 19 April 2023 resolved to distribute dividends by cash amounting to VND78,394 million (2022: VND111,992 million).

## 25. Investment and development fund

Investment and development fund was appropriated from undistributed profits after tax in accordance with the resolution of the Annual General Meeting of Shareholders. This fund is established for the purpose of future business expansion.

The Annual General Meeting of Shareholders on 19 April 2023 resolved to appropriate to investment and development fund from undistributed profits after tax of 2022 amounting to VND13,223 million (2022: Nil).

**NET Detergent Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2023 (continued)**

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**26. Off balance sheet items**

**(a) Lease commitments**

The future minimum lease payments under non-cancellable operating leases were as follows:

	<b>31/12/2023</b>	<b>1/1/2023</b>
	<b>VND</b>	<b>VND</b>
Within one year	3,417,616,538	3,630,133,051
From two to five years	9,842,466,152	11,700,532,204
More than five years	56,009,841,371	64,019,199,213
	<hr/>	<hr/>
	69,269,924,061	79,349,864,468
	<hr/>	<hr/>

**(b) Foreign currencies**

	<b>31/12/2023</b>		<b>1/1/2023</b>	
	<b>Original currency</b>	<b>VND equivalent</b>	<b>Original currency</b>	<b>VND equivalent</b>
USD	677,461	16,326,799,737	523,940	12,265,427,909
EUR	191	5,055,815	202	4,983,736
		<hr/>		<hr/>
		16,331,855,552		12,270,411,645
		<hr/>		<hr/>



**NET Detergent Joint Stock Company****Notes to the financial statements for the year ended 31 December 2023 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***27. Revenue from sale of goods and provision of services**

Total revenue represented the gross value of goods sold and services rendered, exclusive of value added tax.

	<b>2023</b>	<b>2022</b>
	<b>VND</b>	<b>VND</b>
Total revenue		
▪ Sale of goods	1,822,590,338,299	1,479,376,292,679
▪ Revenue from processing service, factory rental and other services	5,266,236,290	45,685,275,883
▪ Others	3,494,438,062	15,103,375,158
	<hr/>	<hr/>
	1,831,351,012,651	1,540,164,943,720
Less revenue deductions		
▪ Sale discounts	8,569,752,920	10,255,821,358
▪ Sale returns	13,128,411,971	-
	<hr/>	<hr/>
	21,698,164,891	10,255,821,358
Net revenue	<hr/>	<hr/>
	1,809,652,847,760	1,529,909,122,362

**28. Cost of sales and services provided**

	<b>2023</b>	<b>2022</b>
	<b>VND</b>	<b>VND</b>
Total cost of sales and services provided		
▪ Goods sold	1,304,615,346,518	1,210,863,907,512
▪ Processing services, factory rental and other services	2,739,255,865	35,158,456,725
▪ Other cost of goods sold	180,003,328	12,451,558,270
▪ Allowance for inventories	25,315,546,124	562,154,745
	<hr/>	<hr/>
	1,332,850,151,835	1,259,036,077,252

**NET Detergent Joint Stock Company****Notes to the financial statements for the year ended 31 December 2023 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***29. Financial income**

	<b>2023</b> <b>VND</b>	<b>2022</b> <b>VND</b>
Interest income	18,006,799,621	5,457,517,371
Foreign exchange gains	5,339,820,427	4,876,169,945
	<hr/>	<hr/>
	23,346,620,048	10,333,687,316
	<hr/>	<hr/>

**30. Financial expenses**

	<b>2023</b> <b>VND</b>	<b>2022</b> <b>VND</b>
Interest expense	9,258,002,806	1,658,342,636
Foreign exchange losses	5,464,488,847	3,962,297,019
	<hr/>	<hr/>
	14,722,491,653	5,620,639,655
	<hr/>	<hr/>

**31. Selling expenses**

	<b>2023</b> <b>VND</b>	<b>2022</b> <b>VND</b>
Promotion, advertising and sale support expenses	174,958,696,494	75,057,278,770
Logistic expenses	32,097,280,647	36,052,071,464
Staff costs	27,300,994,493	28,273,550,096
Depreciation and amortisation	3,511,059,948	355,945,332
Packaging expense	960,374,176	1,487,464,318
Others	5,015,580,463	4,853,176,177
	<hr/>	<hr/>
	243,843,986,221	146,079,486,157
	<hr/>	<hr/>





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**(b) Reconciliation of effective tax rate**

	<b>2023</b>	<b>2022</b>
	<b>VND</b>	<b>VND</b>
Accounting profit before tax	204,921,222,582	101,716,326,537
Tax at the Company's tax rate	40,984,244,516	20,343,265,307
Tax incentives	(14,576,512,315)	(6,383,831,195)
Change in temporary differences	(18,626,143)	(474,363,225)
Non-deductible expenses	97,358,286	60,166,550
Under provision in prior years	-	16,026,088
	26,486,464,344	13,561,263,525

**(c) Applicable tax rates**

In accordance with the corporate income tax law, the Company has an obligation to pay the government income tax at rate of 20% of taxable profits. In addition, the Company has the expansion project in geographical areas eligible for incentives under the provisions of Decree No. 218/2013/ND-CP and meets one of the conditions as stipulated by the Circular No. 78/2014/TT-BTC which was amended and supplemented by Circular No. 96/2015/TT-BTC, and therefore the Company is eligible to apply the tax exemption and reduction period for additional taxable profits generated from the expansion project (not eligible for incentive tax rate) as follows:

- Exempted from income tax for 2 years starting from the first year the expansion project generates taxable profits (2018 - 2019); and
- Entitled to a 50% of income tax for 4 succeeding years (2020 - 2023).

**(d) Tax contingencies**

The taxation laws and their application in Vietnam are subject to interpretation and change over time as well as from one tax office to another. The final tax position may be subject to audit and investigation by a number of authorities, who are enabled by law to impose severe fines, penalties and interest charges. These facts may create tax risks in Vietnam that are substantially more significant than in other countries. Management believes that it has adequately provided for tax liabilities based on its interpretation of tax legislation, including transfer pricing requirements and computation of corporate income tax. However, the relevant authorities may have different interpretations and the effects could be significant.

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### 35. Earnings per share

**(a) Basic earnings per share**

The calculation of basic earnings per share for the year ended 31 December 2023 was based on the profit attributable to ordinary shareholders of the Company after deducting the amounts appropriated to bonus and welfare funds for the year of VND178,435 million (2022: VND88,155 million) and a weighted average number of ordinary shares outstanding of 22,398,374 shares (2022: 22,398,374 shares), calculated as follows:

**(i) Net profit attributable to ordinary shareholders**

	<b>2023 VND</b>	<b>2022 VND</b>
Net profit attributable to ordinary shareholders	178,434,758,238	88,155,063,012

**(ii) Weighted average number of ordinary shares**

	<b>2023 Shares</b>	<b>2022 Shares</b>
Weighted average number of ordinary shares during the year	22,398,374	22,398,374

**(iii) Basic earnings per share**

	<b>2023 VND</b>	<b>2022 VND</b>
Basic earnings per share	7,966	3,936

**(b) Diluted earnings per share**

As at 31 December 2023 and 1 January 2023, the Company did not have any potential ordinary shares, therefore, the presentation of diluted earnings per share is not applicable.

**NET Detergent Joint Stock Company****Notes to the financial statements for the year ended 31 December 2023 (continued)****Form B 09 – DN***(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)***36. Significant transactions with related parties**

In addition to related party balances disclosed in other notes to the financial statements, the Company had the following significant transactions with related parties during the year:

	<b>Transaction value</b>	
	<b>2023</b>	<b>2022</b>
	<b>VND</b>	<b>VND</b>
<i>Parent of parent company</i>		
<b>Masan Consumer Corporation</b>		
Sale of goods and services	441,400,060,021	227,448,315,231
Purchase of goods	35,149,077,903	64,457,064,426
Management fee	3,996,446,998	-
On behalf purchase of materials	-	69,306,431,188
<i>Parent company</i>		
<b>Masan HPC Company Limited</b>		
Dividend declared	40,962,705,000	58,518,150,000
<i>Other related parties</i>		
<b>Bien Hoa Chemicals Plant – Branch of South Basic Chemicals Joint Stock Company</b>		
Purchase of goods	54,747,686,600	52,610,231,000
<b>South Chemicals Import – Export Joint Stock Company</b>		
Purchase of goods	14,987,301,306	28,264,946,668
<b>Vietnam National Chemical Group</b>		
Dividend declared	28,225,743,000	40,322,490,000
<b>Mobicast Joint Stock Company</b>		
Purchase of services	139,408,448	-
<b>MEATDeli HN Company Limited</b>		
Sale of goods	24,200,110	58,677,248
<b>MEATDeli Sai Gon Company Limited</b>		
Sale of goods	11,450,900	70,128,148
<b>3F Viet Joint Stock Company – Ha Nam 02 Branch</b>		
Sale of goods	21,909,930	-
<b>3F Viet Food Company Limited</b>		
Sale of goods	17,634,386	-
<b>Masan JinJu Joint Stock Company</b>		
Sale of goods	9,160,720	198,346,598



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	Transaction value	
	2023 VND	2022 VND
<b>Masan Industrial One Member Company Limited</b>		
Sale of goods and services	7,849,274	-
<b>WinCommerce General Commercial Services Joint Stock Company</b>		
Sale of goods	-	129,381,060
Purchase of goods	15,690,150	-
<b>Joins Pro Professional Laundry Company Limited</b>		
Sale of goods	-	1,187,165
<b>Masan Brewery Distribution One Member Company Limited</b>		
Purchase of goods	-	152,100,000
<b>Key management personnel</b>		
Remuneration	4,140,446,998	707,909,000

Included in the remuneration to key management personnel, the actual board fees, salary and bonus for each member of Board of Directors, Audit Committee and General Director of the Company were as follows:

Name	Position	2023 VND	2022 VND
<b>Board of Directors</b>			
Mr. Truong Cong Thang	Chairman	-	-
Ms. Nguyen Hoang Yen	Member	-	-
Mr. Huynh Viet Thang	Member	-	-
Mr. Tran Quoc Cuong	Member	48,000,000	48,000,000
Ms. Nguyen Thi Phuong Thuy	Member	48,000,000	48,000,000
Mr. Vu Quoc Tuan	Member	-	-
Ms. Luu Thanh Hong	Member	48,000,000	32,000,000
Ms. Thai Thi Hong Yen	Member	-	12,000,000
<b>Audit Committee</b>			
Mr. Huynh Viet Thang	Chairman	-	-
Ms. Nguyen Thi Phuong Thuy	Member	-	-
<b>Board of Management</b>			
Mr. Phan Trong Chinh	General Director	3,099,714,990	-
Ms. Thai Thi Hong Yen	General Director (until 17 January 2022)	-	567,909,000

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**37. Post balance sheet events**

There has been no significant event occurred after the balance sheet date which would require adjustments or disclosures to be made in the financial statements.

1 March 2024

Prepared by:



Nguyen Thi Hoa  
General Accountant

Approved by:



Nguyen Thanh Luan  
Chief Accountant



Truong Cong Thang  
Chairman Board of Directors

